



# Fostering Stronger Industry / University Collaboration in Emerging Economies

*Response from Turkish Higher Education and Research Ecosystem*

*Hasan Mandal  
Council of Higher Education*



# Grand Global Challenges

- Food supply
- Clean water
- Affordable healthcare
- Security
- Cleaner energy
- Cleaner environment
- Changing demographics
- Improve the quality of life
- Climate change
- Sustainable development





## Trends in Higher Education

- Decrease in the Public Funds
- Internationalisation
- Importance of Societal Outreach
- Quality Assurance and Accreditation
- Rankings

**Globalization  
(Collaboration)**

- Demand in Higher Education
- Change in Learning Environments by Information Technologies
- Diversity of HEIs (Mission Differentiation)



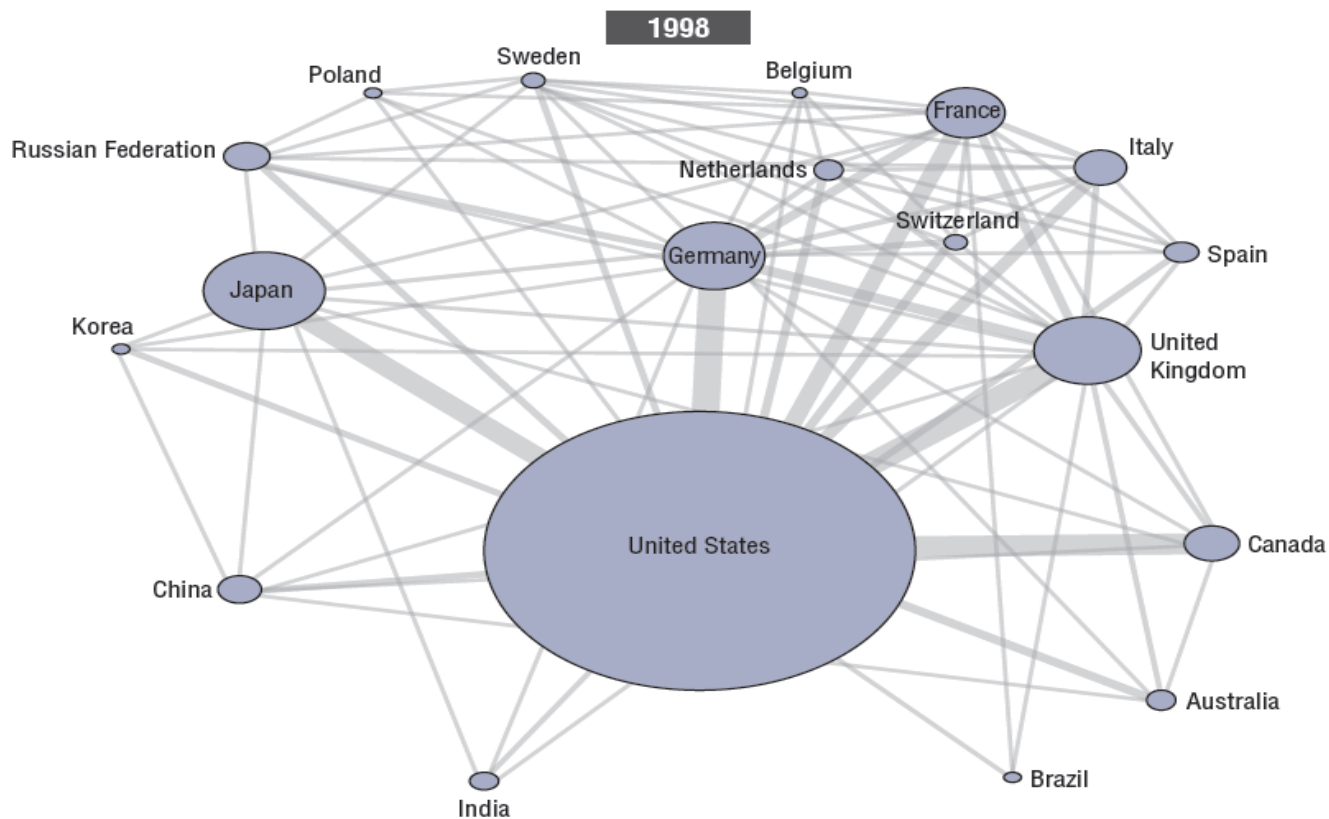
# Competitiveness Evolution for Business Enterprises

- 1960's Competition with **MANUFACTURING** advantage
  - 1970's Competition with **COST** advantage
  - 1980's Competition with **QUALITY** advantage
  - 1990's Competition with **SPEED** advantage
  - 2000's Competition with **KNOWLEDGE** advantage
  - **2010's ???**
  - **2010's Competition with COLLABORATION BASED KNOWLEDGE advantage (OPEN INNOVATION)**
-

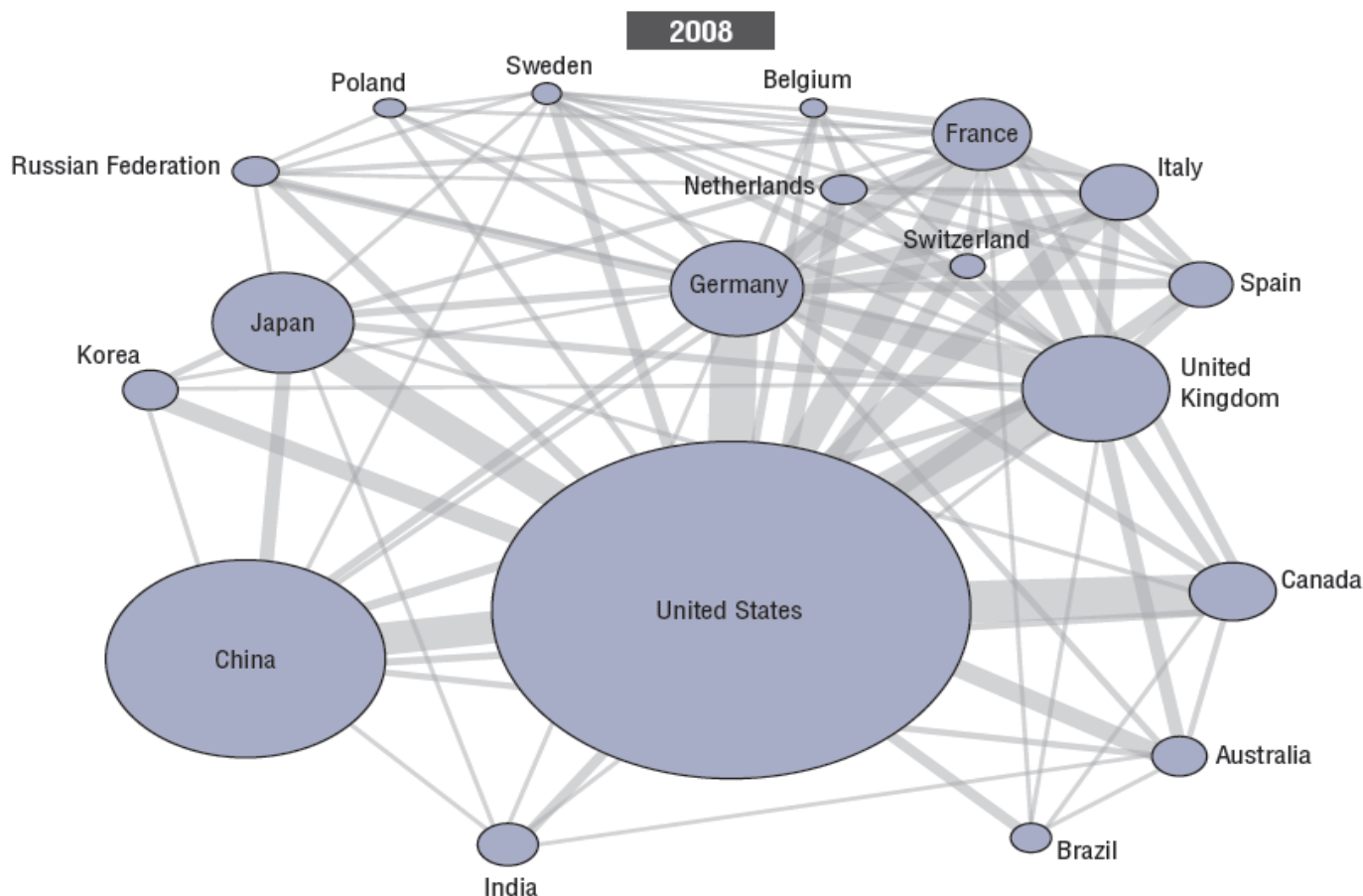
# Networking and Collaborations -1-

Scientific articles and co-authorship, 1998 and 2008

*Numbers based on whole counts*



## Networking and Collaborations – 2-



### How to read this figure

The size of the bubbles reflects the number of scientific publications and the thickness of the link indicates the intensity of collaboration, i.e. co-authorship.

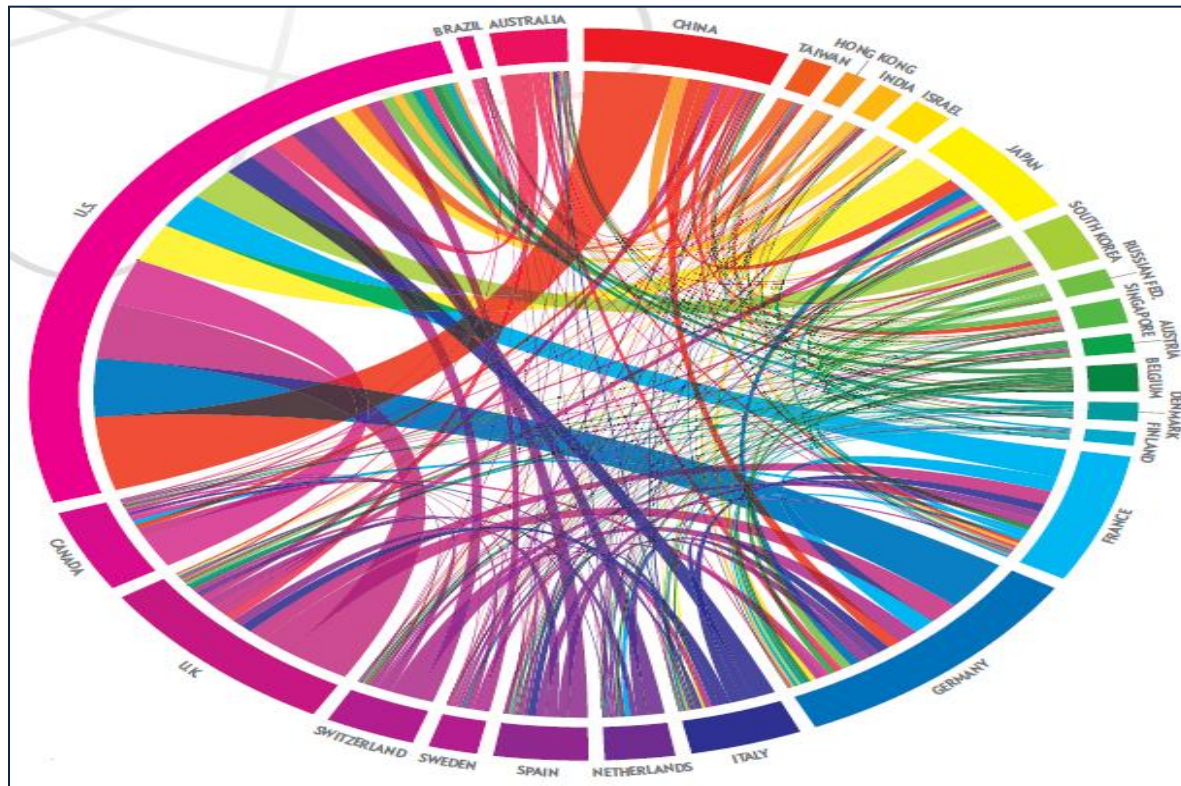
Source: OECD calculations, based on Scopus Custom Data, Elsevier, December 2009. See chapter notes.

StatLink <http://dx.doi.org/10.1787/835027386353>



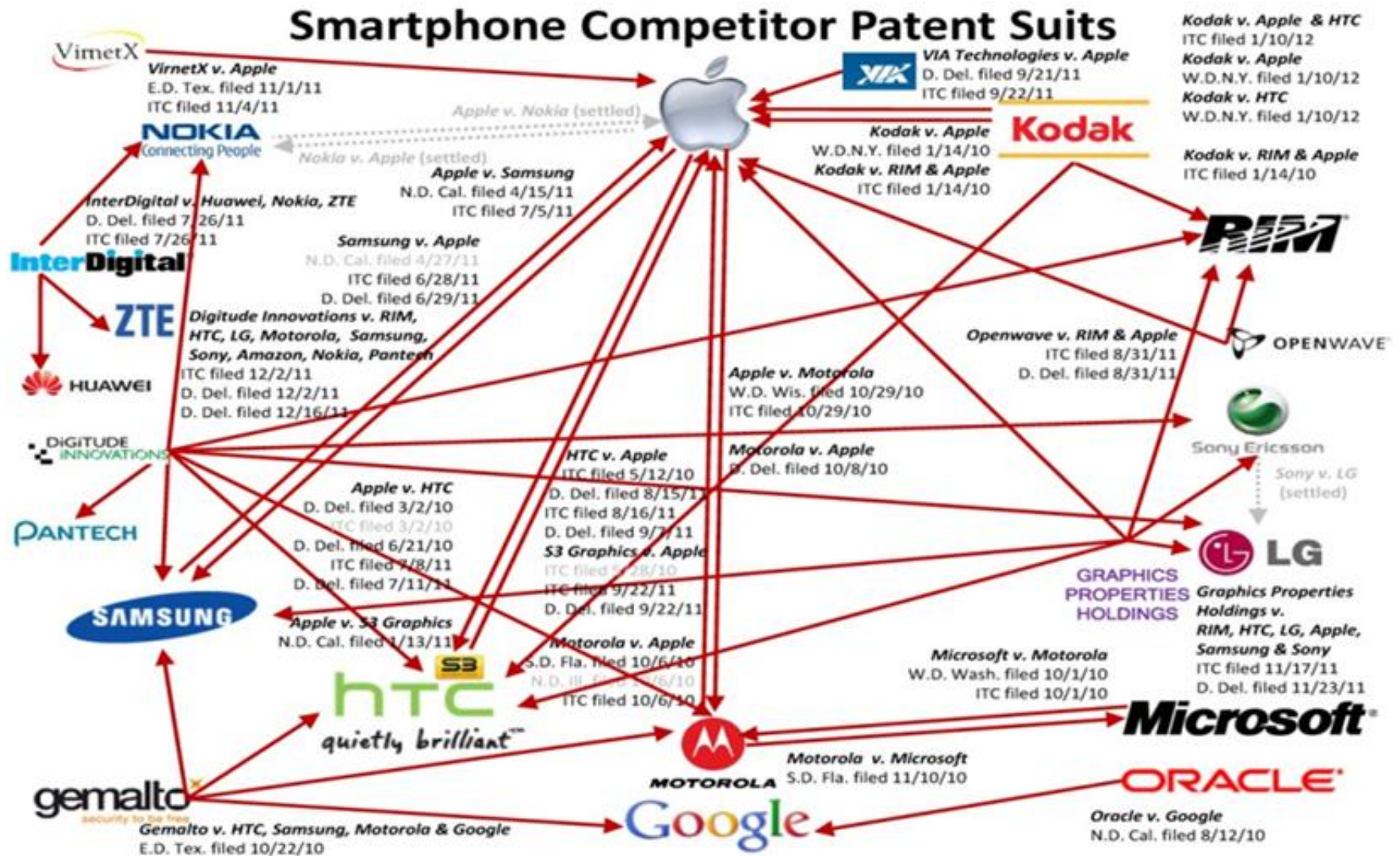
# COLLABORATIONS

## (25 NATIONS WITH THE LARGEST SCIENCE OUTPUT)



This circular graph shows collaboration among the 25 nations with the largest science output, as measured in scientific papers that appeared in 2011 in a select group of journals. Not included are collaborations that took place inside each country.

# Collaboration in Smart Telephone Ecosystem







# **POSITION of TURKEY in GLOBAL INNOVATION ECOSYSTEM**

---



# TURKISH HIGHER EDUCATION SYSTEM

---

# Council of Higher Education

<http://www.yok.gov.tr/>



- Higher education system is centralized and managed by the Council of Higher Education (Yükseköğretim Kurulu-YÖK in Turkish)
- CoHE is a non-political and autonomous supreme corporate body

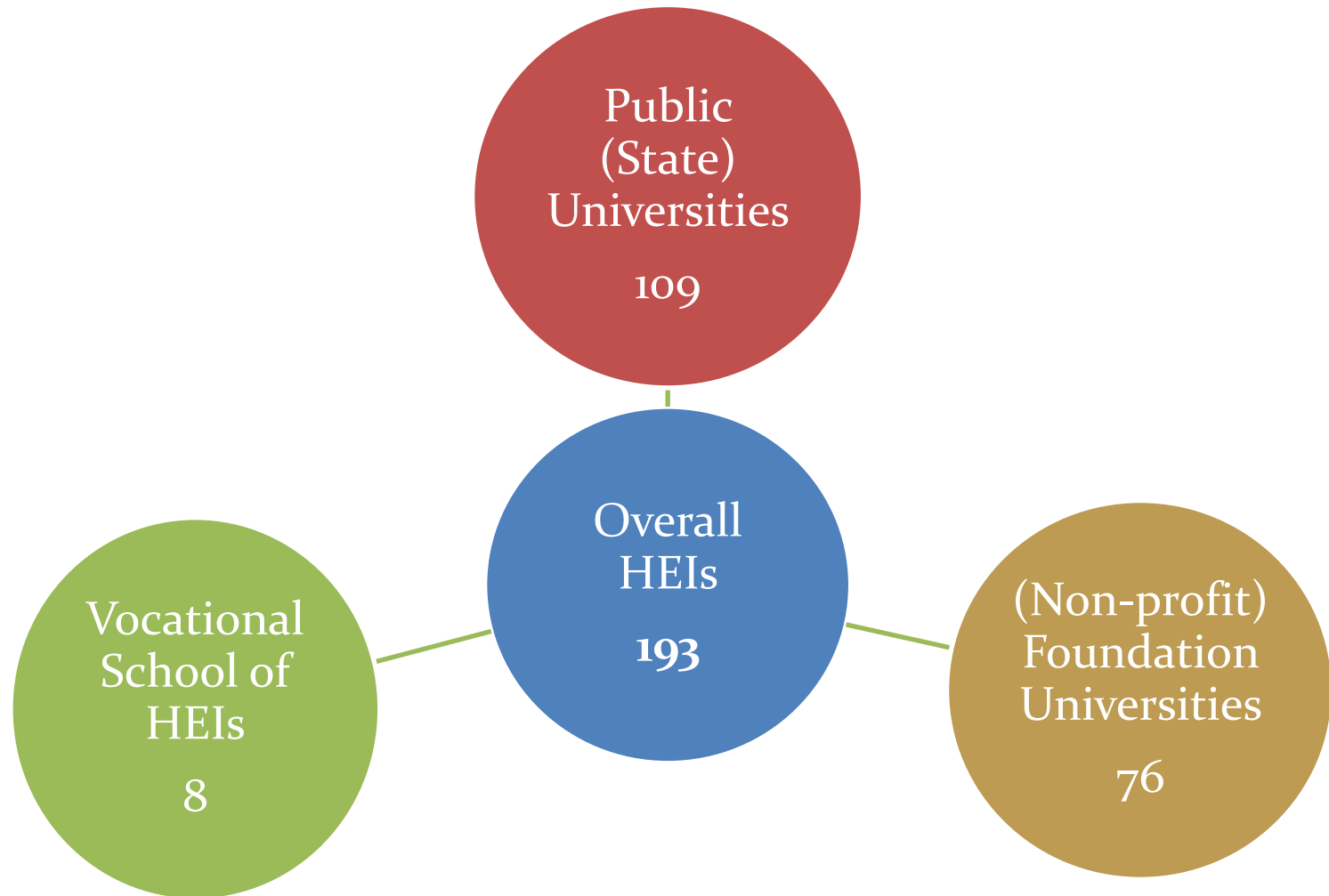
# Structure of the Higher Education System

- ▶ Higher education system includes all post-secondary programs
- ▶ It embodies
  - State (Public) Universities
  - Foundation (Non-profit) HEIs (Universities and Vocational Schools)
- ▶ Four different degrees
  - Associate (2 year)
  - Undergraduate
  - Master
  - Doctorate





# Numbers of Higher Education Institutions

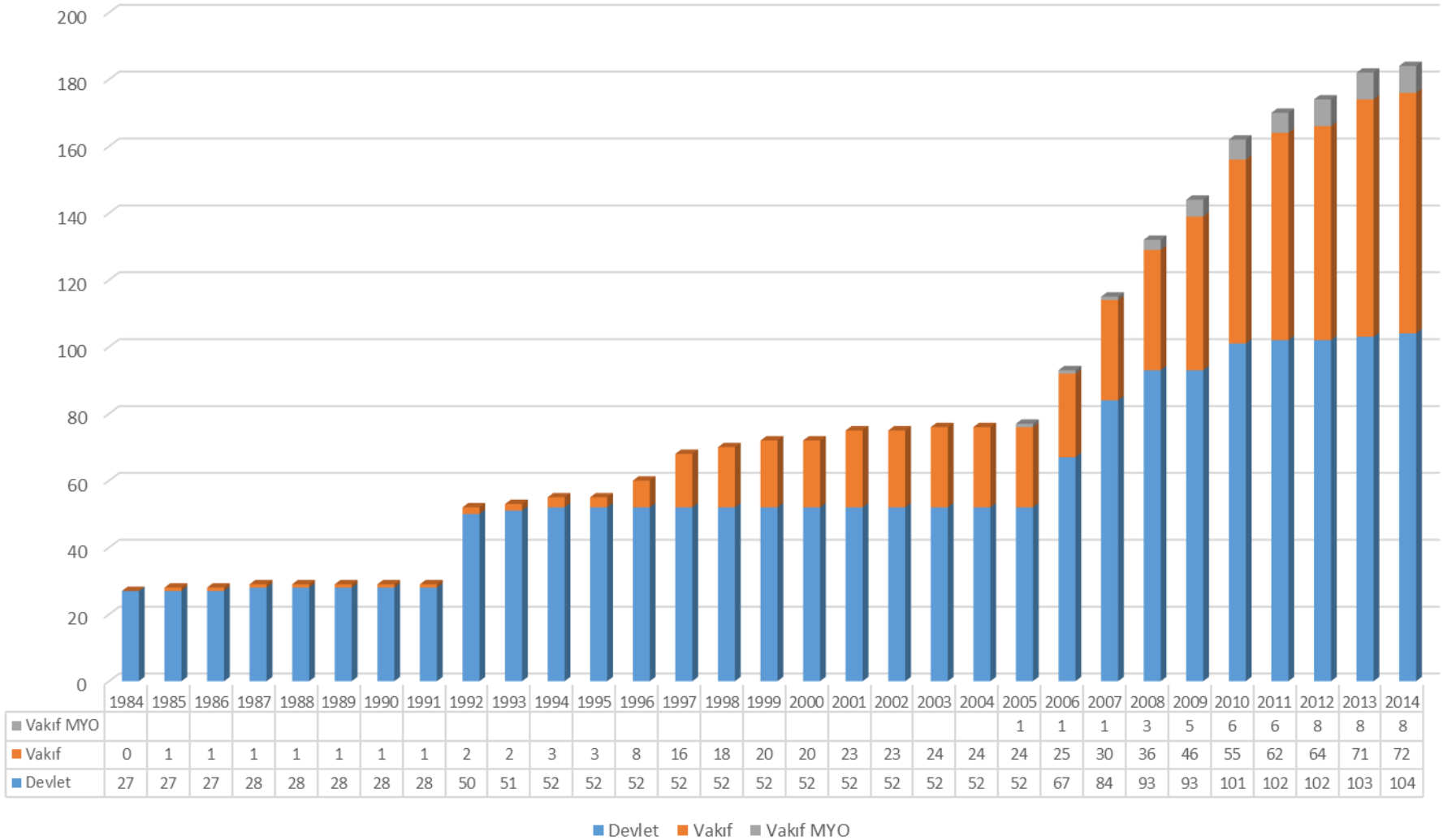






# Information On The Higher Education in Turkey

NUMBERS OF HIGHER EDUCATION INSTITUTIONS BY YEARS  
(YÜKSEKÖĞRETİM KURUMLARININ YILLARA GÖRE SAYILARI)



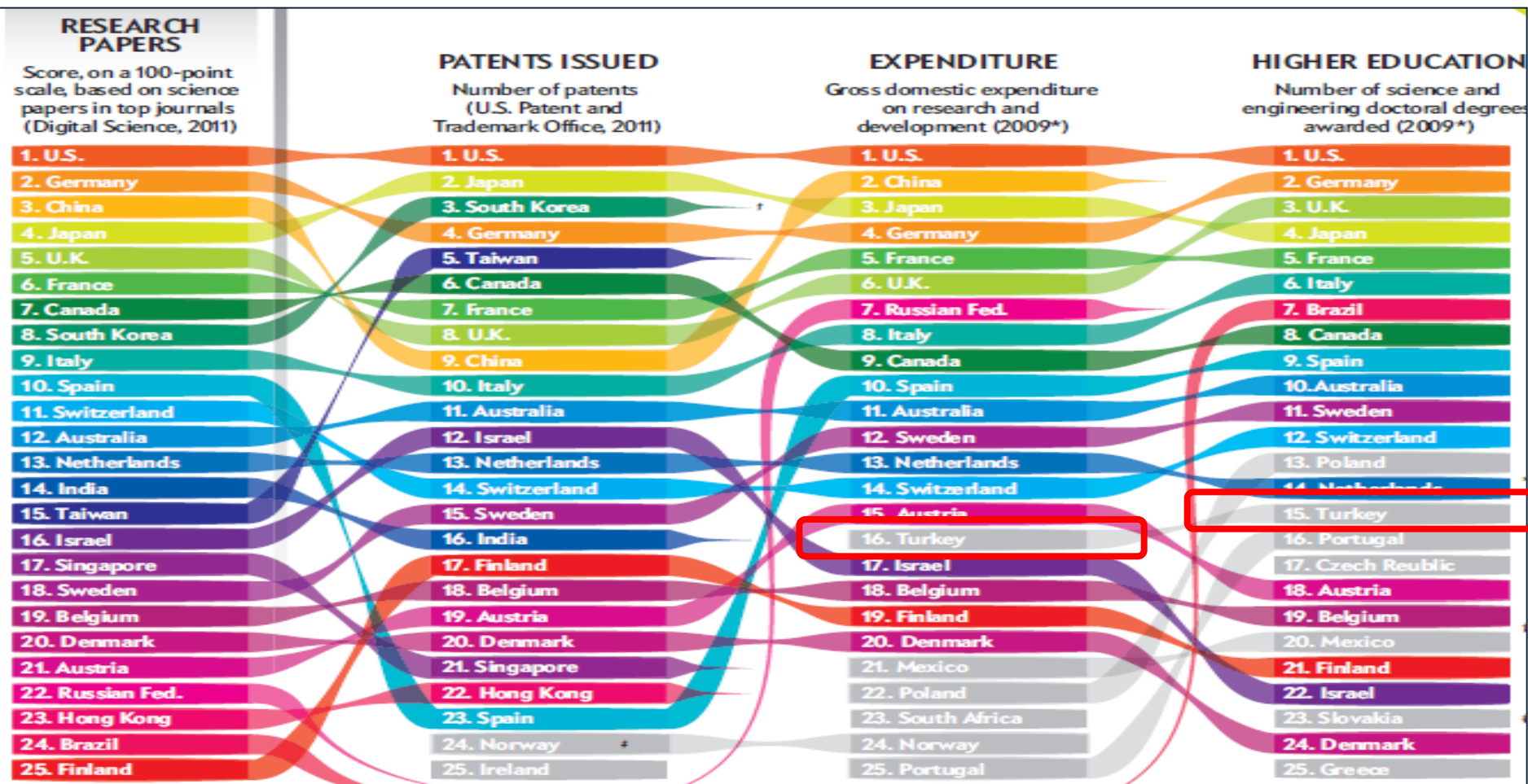


## Total Number of Students (2014-2015)

|                         |           |
|-------------------------|-----------|
| Total                   | 6.063.680 |
| Short Cycle (associate) | 2.013.078 |
| First Cycle (bachelor)  | 3.628.871 |
| Second Cycle (master)   | 343.979   |
| Third Cycle (Phd)       | 77.752    |

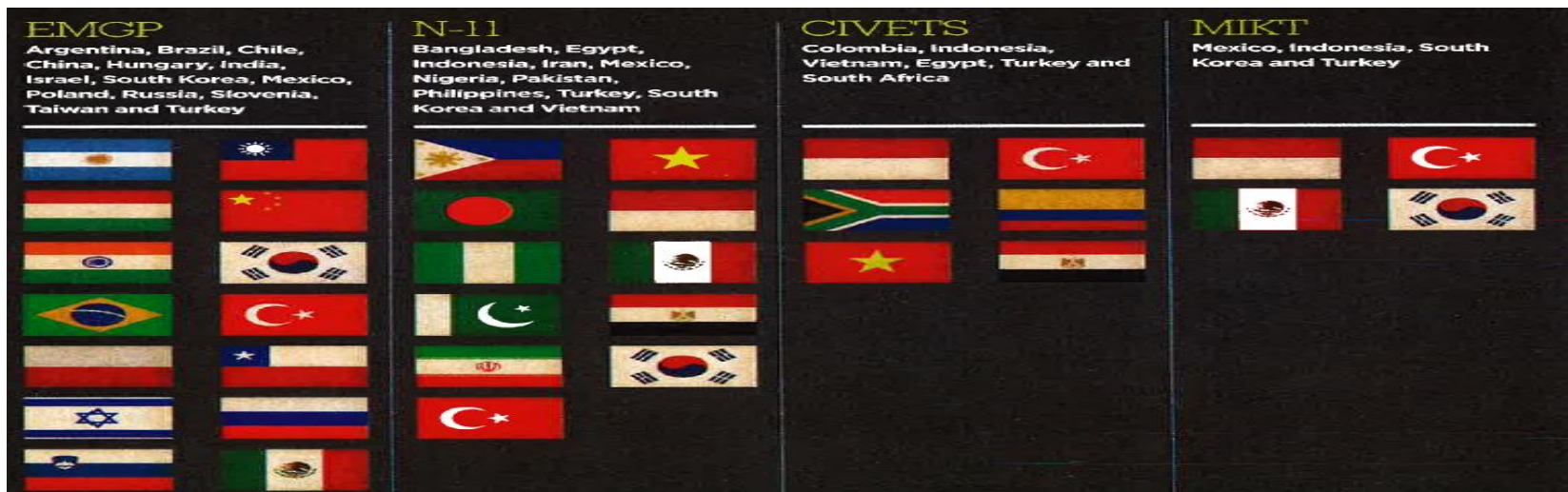


# LEADING COUNTRIES IN SCIENCE AND TECHNOLOGY



Source: October 2012, ScientificAmerican.com

# ECONOMIST LOOK AHEAD TO THE NEXT HOT AND EMERGING MARKETS



Columbia University created a list of Emerging Market Global Players (EMGP) this year that its economists believe to be up-and-coming.

Goldman Sachs economist Jim O'Neill, who coined the term BRIC to identify the four countries (Brazil, Russia, India and China) whose emerging economies should be watched, then identified the Next 11 or N-11 in 2005.

In 2009, economist Robert Ward drew attention to these countries as the next group of emerging markets (the acronym coincidentally links to a nocturnal mammal, the civet, native to several of the CIVETS countries).

O'Neill narrowed his picks for promising markets for investors in 2007.



# TOP 20 COUNTRIES BY GDP

(Current Price GDP; Billion \$)

|    |              | 2012       |              | 2013       |              | 2014       |
|----|--------------|------------|--------------|------------|--------------|------------|
| 1  | ABD          | 16.244.575 | ABD          | 16.724.272 | ABD          | 17.437.856 |
| 2  | Çin          | 8.221.015  | Çin          | 8.939.327  | Çin          | 9.761.201  |
| 3  | Japonya      | 5.960.269  | Japonya      | 5.007.203  | Japonya      | 5.228.495  |
| 4  | Almanya      | 3.429.519  | Almanya      | 3.593.238  | Almanya      | 3.747.066  |
| 5  | Fransa       | 2.613.936  | Fransa       | 2.738.676  | Fransa       | 2.862.508  |
| 6  | İngiltere    | 2.476.665  | İngiltere    | 2.489.674  | İngiltere    | 2.627.351  |
| 7  | Brezilya     | 2.253.090  | Brezilya     | 2.190.218  | Rusya        | 2.215.373  |
| 8  | Rusya        | 2.029.813  | Rusya        | 2.117.831  | Brezilya     | 2.169.802  |
| 9  | İtalya       | 2.014.078  | İtalya       | 2.068.366  | İtalya       | 2.147.968  |
| 10 | Hindistan    | 1.841.717  | Kanada       | 1.825.062  | Kanada       | 1.886.679  |
| 11 | Kanada       | 1.821.445  | Hindistan    | 1.758.216  | Hindistan    | 1.749.965  |
| 12 | Avustralya   | 1.541.700  | Avustralya   | 1.487.971  | Avustralya   | 1.458.907  |
| 13 | İspanya      | 1.323.500  | İspanya      | 1.355.660  | Meksika      | 1.395.563  |
| 14 | Meksika      | 1.177.398  | Meksika      | 1.327.021  | İspanya      | 1.394.371  |
| 15 | G. Kore      | 1.129.536  | G. Kore      | 1.197.506  | G. Kore      | 1.271.252  |
| 16 | Endonezya    | 878.536    | Endonezya    | 867.468    | Türkiye      | 867.325    |
| 17 | Türkiye (*)  | 785.753    | Türkiye      | 822.763    | Endonezya    | 863.208    |
| 18 | Hollanda     | 770.867    | Hollanda     | 800.535    | Hollanda     | 830.006    |
| 19 | S. Arabistan | 711.050    | S. Arabistan | 718.472    | S. Arabistan | 746.819    |
| 20 | İsviçre      | 631.183    | İsviçre      | 646.199    | İsviçre      | 671.899    |

Kaynak: Türkiye için OVP hedefleri, diğer ülkeler için IMF veri tabanı.

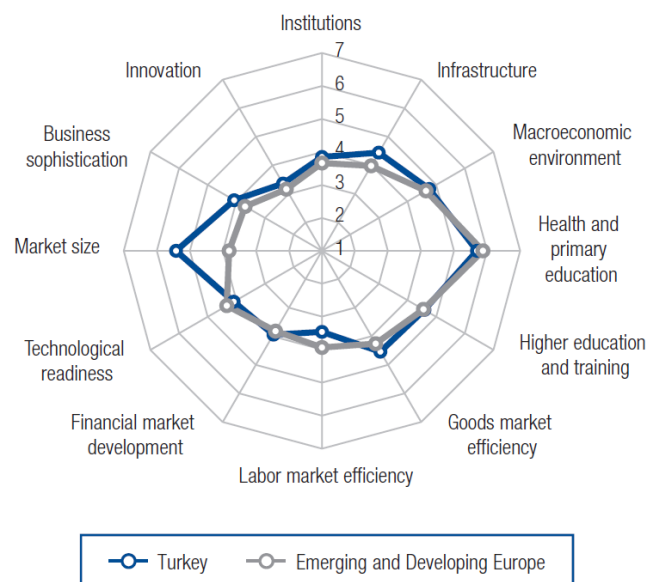
(\*): IMF veri tabanında Türkiye için 2013'te 821.8 milyar, 2014'te 851.4 milyar dolarlık GSYH öngörülmüyor.



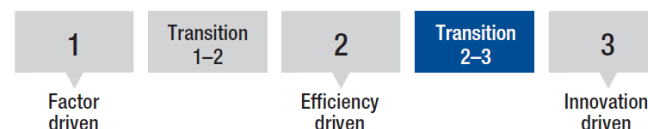
# THE WORLD ECONOMIC FORUM GLOBAL COMPETITIVENESS REPORT 2015–2016

## Global Competitiveness Index

|  | Rank<br>(out of 140) | Score<br>(1–7) |
|--|----------------------|----------------|
| <b>GCI 2015–2016</b> .....                                 | <b>51</b>            | <b>4.4</b>     |
| GCI 2014–2015 (out of 144) .....                           | 45                   | 4.5            |
| GCI 2013–2014 (out of 148) .....                           | 44                   | 4.5            |
| GCI 2012–2013 (out of 144) .....                           | 43                   | 4.5            |
| <b>Basic requirements (36.3%)</b> .....                    | <b>57</b>            | <b>4.7</b>     |
| 1st pillar: Institutions .....                             | 75                   | 3.8            |
| 2nd pillar: Infrastructure .....                           | 53                   | 4.4            |
| 3rd pillar: Macroeconomic environment .....                | 68                   | 4.7            |
| 4th pillar: Health and primary education .....             | 73                   | 5.7            |
| <b>Efficiency enhancers (50.0%)</b> .....                  | <b>48</b>            | <b>4.3</b>     |
| 5th pillar: Higher education and training .....            | 55                   | 4.6            |
| 6th pillar: Goods market efficiency .....                  | 45                   | 4.5            |
| 7th pillar: Labor market efficiency .....                  | 127                  | 3.5            |
| 8th pillar: Financial market development .....             | 64                   | 3.9            |
| 9th pillar: Technological readiness .....                  | 64                   | 4.1            |
| 10th pillar: Market size .....                             | 16                   | 5.4            |
| <b>Innovation and sophistication factors (13.7%)</b> ..... | <b>56</b>            | <b>3.7</b>     |
| 11th pillar: Business sophistication .....                 | 58                   | 4.1            |
| 12th pillar: Innovation .....                              | 60                   | 3.4            |



## Stage of development









THE MAIN TARGET FOR TURKEY TO BE ONE OF  
THE WORLD'S TOP TEN ECONOMIES IN 2023!!!

---

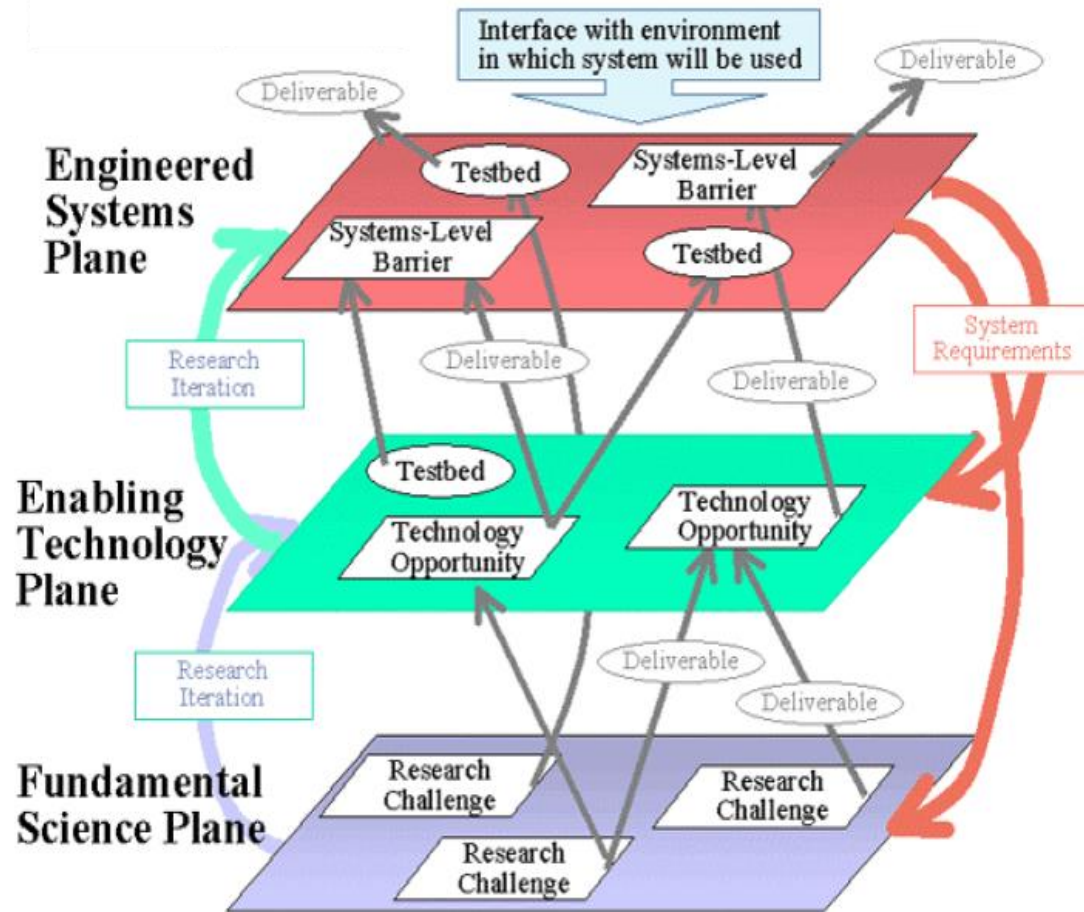
## Challenges and Opportunities

| Technology Level | % in Exports in 2002 | % in Exports in 2010   |
|------------------|----------------------|--|
| High             | 6.2                  | 3.4     |
| Above Average    | 24.3                 | 32.2    |
| Below Average    | 22.8                 | 31.8    |
| Low              | 46.8                 | 32.6  |

Ref: TUIK, OECD-STAN Database



# Transition to Commercialization at Advanced Technologies



\* NSF ERC Research Management Guidelines

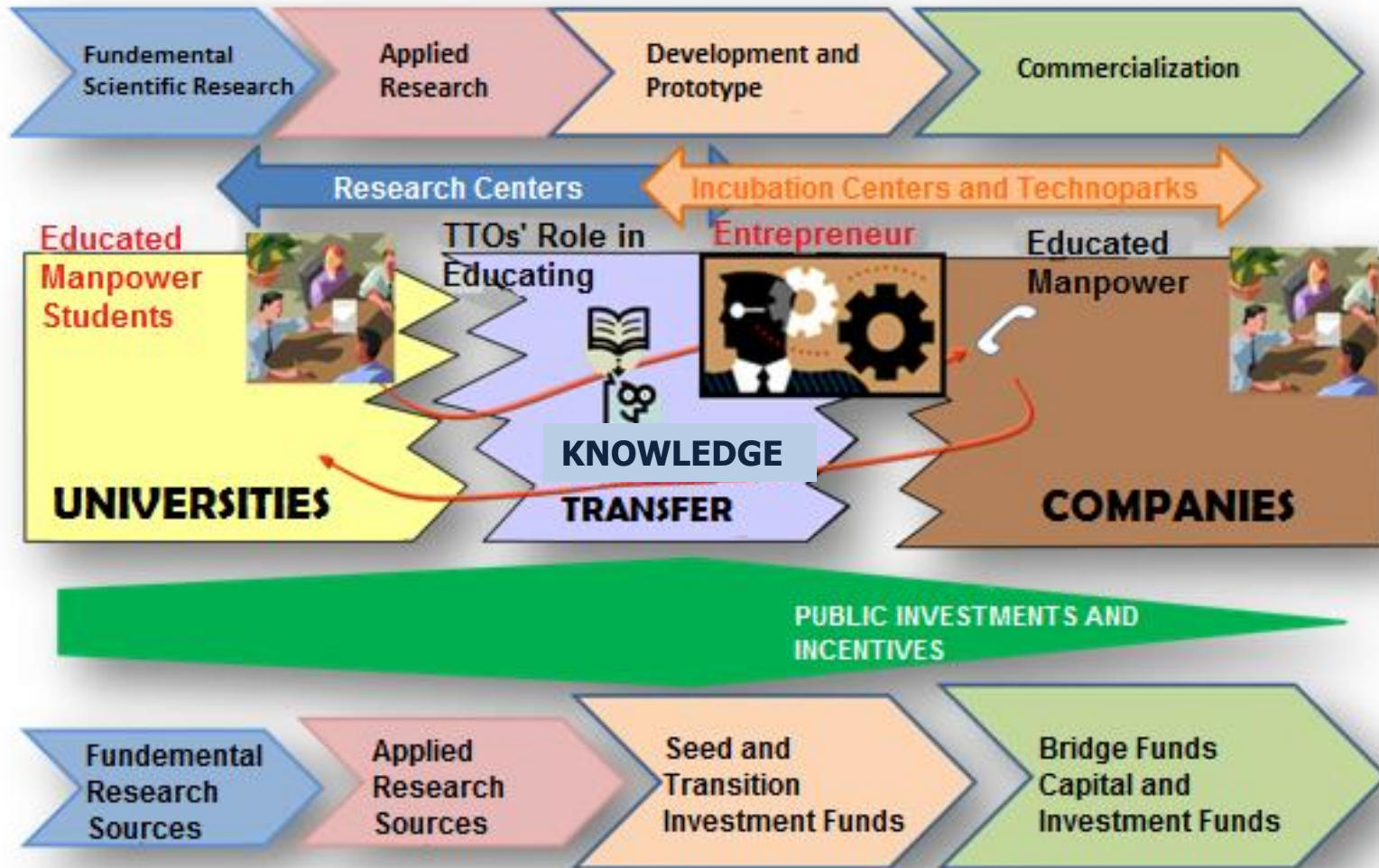
**Multi-layer structure**  
**Integrative thematic R&D**  
**Contribution of all stakeholders**  
(academics, researcher, student) – team science

**Work necessary at all three layers**


**Synergy effect: total value of all components are larger than every segments' value**



# Knowledge Transfer Processes







## ***A New Knowledge Production Management System for the Universities***

**Instead of knowledge production approach which is shared only among disciplines and colleagues, a close connection with all actors in daily life through the application of inter-disciplinary (further transdisciplinary/**industry-university collaboration**) knowledge production approach**

# Success Management Differences at HEIs and Industries

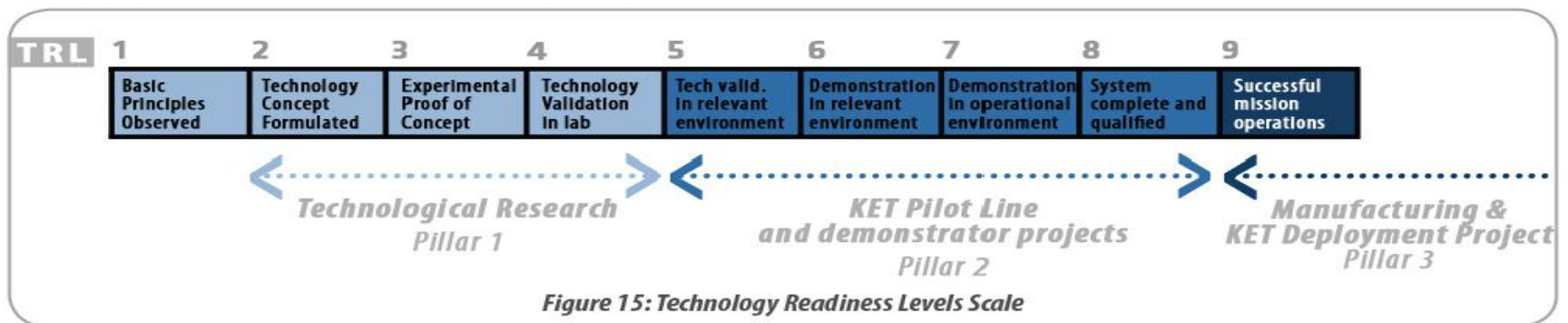
## R&D management (HEI)

- **Research is the process during which I do not know exactly what I am doing**  
*Wernher Von Braun*
- **Did I make a mistake? No! Now, I know 10.000 things that are not working**  
*Thomas Edison*
- **Do not look at the spot that you fell, instead look at the place that you slipped!**  
African Proverb

## FAILURE MANAGEMENT

## Product Development Management (Industry)

## SUCCESS FOCUSED MANAGEMENT



THE MAIN TARGET FOR TURKEY TO BE ONE OF  
THE WORLD'S TOP TEN ECONOMIES IN 2023!!!

## *STRATEGIES & POLICIES*

- *Development and Improvement of Knowledge Transfer Ecosystem*
  - Development and Improvement of Higher Education System and therefore Human Resources System
-

# Road Map for Achieving National Innovation System 2023 Targets

## National Innovation and Entrepreneurship System

Creating Economic Value  
Added Technologies

Competent Human Capacity

### Policies/Strategies

- Creating Support Mechanisms for **Technology Transfer Offices**
- Creating Support Mechanism for **Incubation Centers**
- **Entrepreneurial and Innovative University Ranking**
- Creating a **Venture Capital Fund**
- Change in **Academic Promotion Criteria**
- Dissemination of **Entrepreneurial Culture**
- Designing **Public Procurement Policies for the Promotion of R&D**
- Establishing **Mission and Need Oriented Support Programs**

### R&D and Innovation "Ecosystem"

Private  
Sector

Higher Education  
Sector

Public  
Sector

# **ENTREPRENEURIAL AND INNOVATIVE UNIVERSITIES RANKING**

**by MINISTRY OF SCIENCE, INDUSTRY AND TECHNOLOGY**

**Dimension 1: Scientific and Technological Research Competence** (%20)

**Dimension 2: Intellectual Property Pool** (%15)

**Dimension 3: Cooperation and Interaction** (%25)

**Dimension 4: Entrepreneurship and Innovation Culture** (%15)

**Dimension 5: Economic Impact and Commercialisation** (%25)



# PARAMETERS FOR THE ENTREPRENEURIAL AND INNOVATIVE UNIVERSITIES RANKING

## Dimension 1: Scientific and Technologic Research Competence (Weight Ratio: %20)

- Number of scientific publications
- Number of citations
- Number of projects taken from R&D and innovation support programmes
- Fund sum taken from R&D and innovation support programmes
- Number of national and international science awards
- Number of Phd graduates

## Dimension 2: Intellectual Property Pool (Weight Ratio: %15)

- Number of patent applications
- Number of patent documents
- Number of useful model/industrial design documents
- Number of international patent applications

## Dimension 3: Cooperation and Interaction (Weight Ratio: %25)

- Number of R&D and innovation projects carried out in the University-Industry cooperation
- Fund sum taken from the projects carried out in the University-Industry cooperation
- Number of R&D and innovation projects carried out with International cooperation
- Fund sum acquired from the international R&D and innovation cooperations
- Number of students/academic members in exchange

## Dimension 4: Entrepreneurship and Innovation Culture (Weight Ratio: %15)

- Number of entrepreneurship, technology management and innovation management courses on undergraduate and graduate level
- Number of full-time employees working in Technology Transfer Office, Technopark, Incubation Centers and TEKMER
- The existence of Technology Transfer Office structuring
- Number of entrepreneurship, technology management and innovation management training/certificate programmes intended for outside universities.

## Dimension 5: Economic Impact and Commercialisation (Weight Ratio: %25)

- Number of active firms where the academicians are shareholders or owners in Technoparks, Incubation Centers and TEKMERs
- Number of the active firms where the university students or the graduates of last five years are shareholders or owners in Technoparks, Incubation Centers and TEKMERs
- Number of employees in the firms where the academicians are shareholders or owners in Technoparks, Incubation Centers and TEKMERs
- Number of licenced patented/useful model/industrial designs



# Turkish Universities in International Ranking Lists

## *The Times Higher Education World University Rankings 2014*

- 6 Turkish universities in the top 400 university list, and 4 of them are in the top 200

## **Quacquarelli Symonds (QS) World University Ranking 2014**

- 10 Turkish universities took place among the top 800 world universities, and 5 of them in the top 500

## **URAP World University Ranking 2014**

- 19 Turkish universities took place among the top 1000 world universities

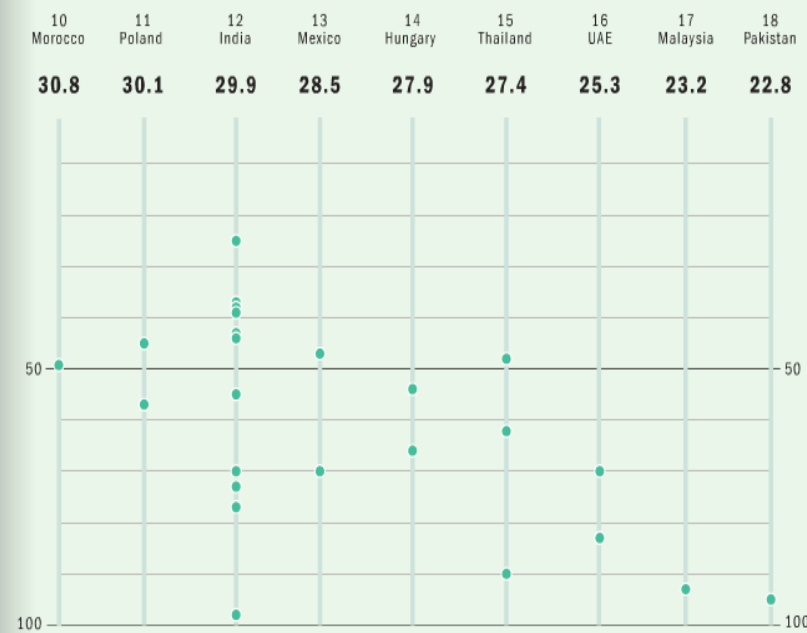
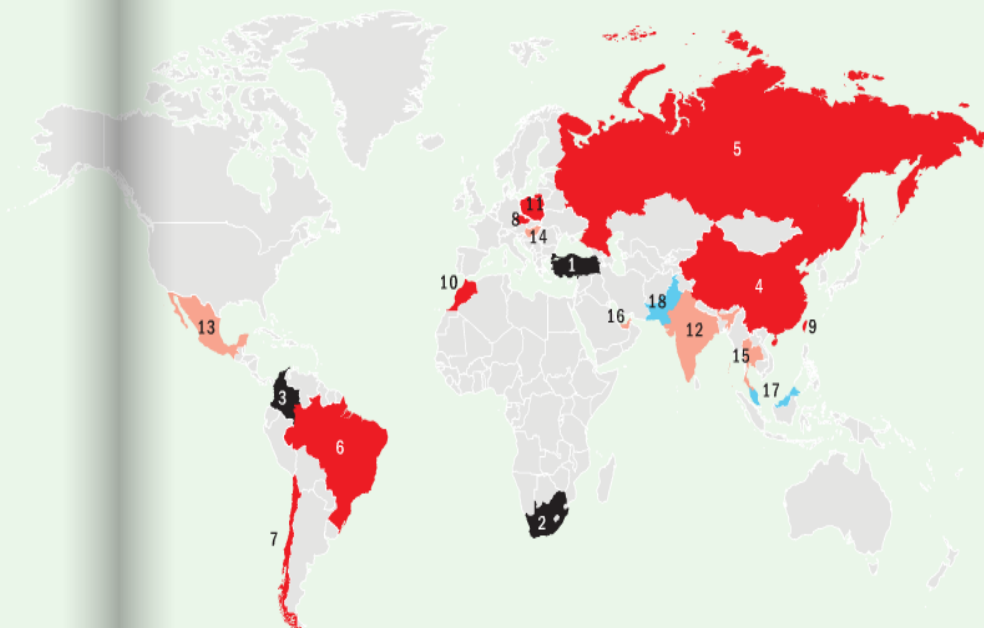
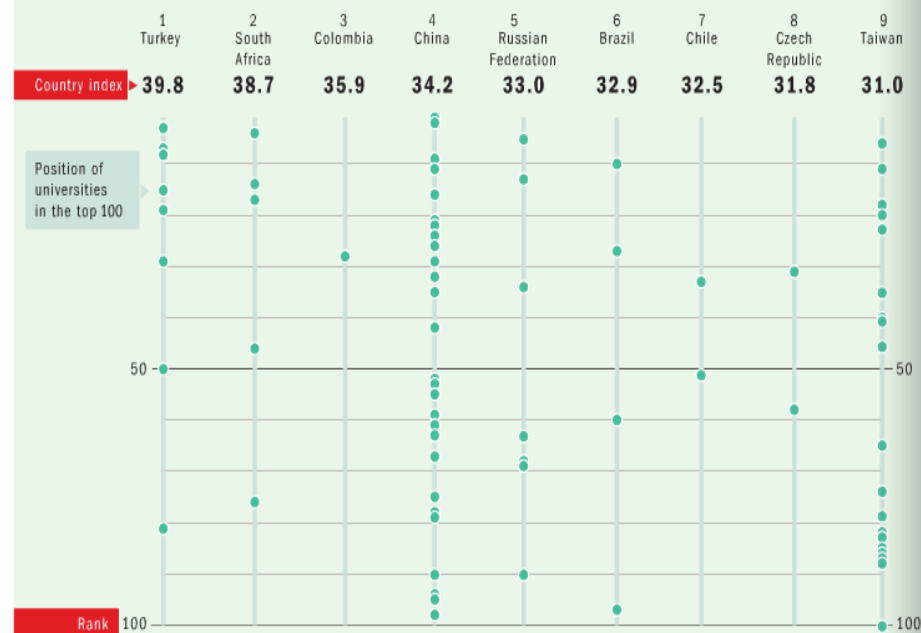
# National comparisons of performance

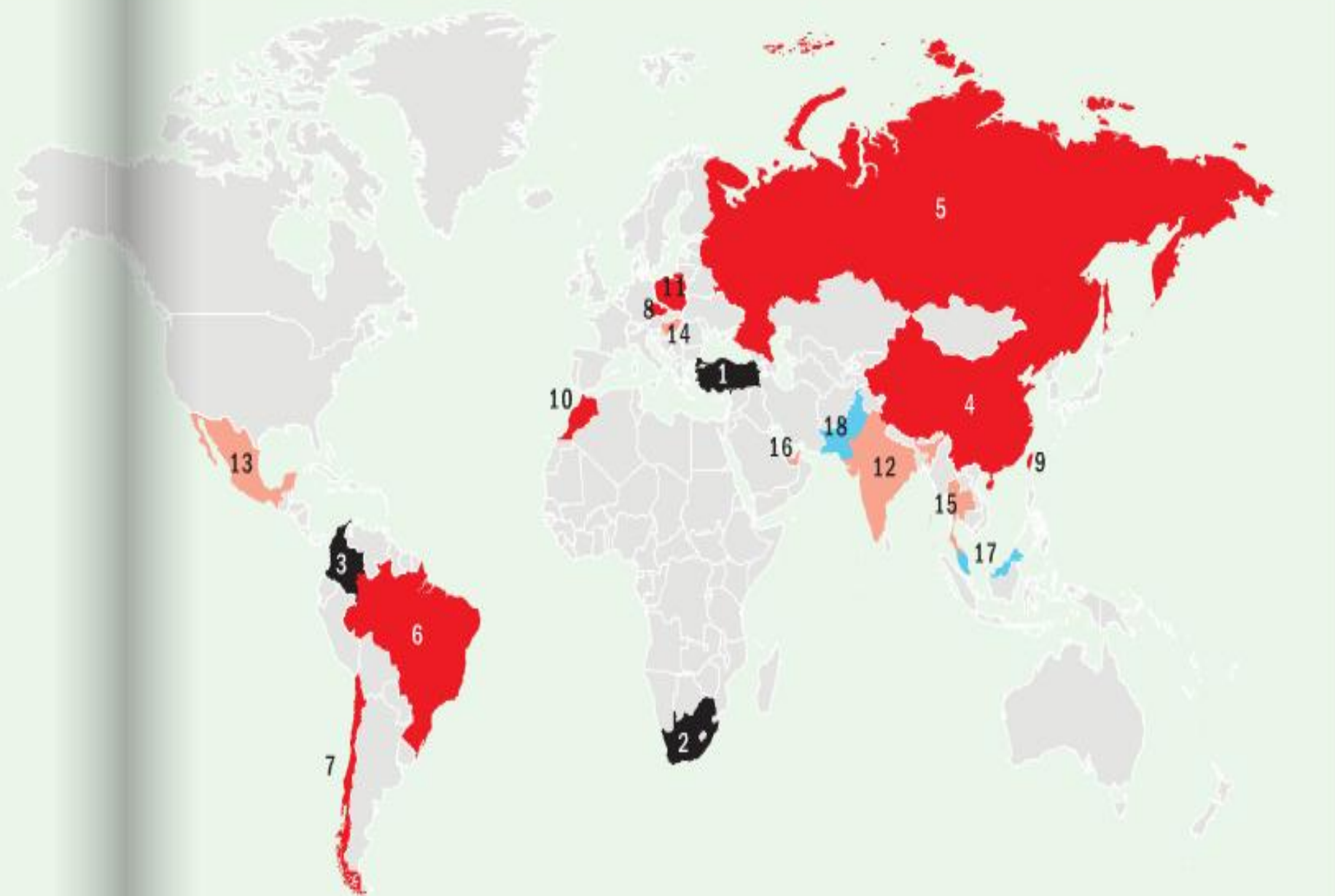
Which countries have the most universities in the top 100 and how do they compare on average scores? China has the highest number, but Turkey's institutions are concentrated at the top end of the rankings. Visual analysis of the data reveals the underlying picture

## Country index

Calculated by averaging the overall scores of the country's universities in the top 100

- 35.0-39.9
- 30.0-34.9
- 25.0-29.9
- 20.0-24.9







# Recommendations

Capacity of countries to perform in the KE depends critically on the availability of highly skilled, innovative and flexible human resources, especially in the area of science and engineering

Adjusting education and learning systems for the KE requires sustained investments and strategic and systemic interventions

It also requires a new partnership between the government, the private sector and civil society

What is most needed is a different type of leadership and capacity development across the various education and learning systems

---



# THANK YOU !

**For contact:**

Prof. Dr. Hasan Mandal

Council of Higher Education, Member of Executive Board

Bilkent, Ankara / Turkey

Tel: +90 312 298 7234

E-mail: [hmandal@yok.gov.tr](mailto:hmandal@yok.gov.tr)